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2<sup>nd</sup> Oct 2017.

### **IPAF / Prior Mobile Health Relationship:**

The Prior Health Service Provider Network is growing, but only in KZN and Gauteng (where Prior has been soliciting Doctors & Clinics directly).

We need the National Network to grow as we have two very large Clients – both of whom operate Nationally, needing Family Practitioners to Register, so that there will be Health Service Providers in every Town throughout RSA.

Here is the first real alternative to Medical Aid, from IPA Foundation and Prior Vouchers.

This Product was crafted to meet the need of the 15 million Employed Uninsured in RSA, worker who will never be able to afford Medical Scheme cover.

We are excited at the new concept of Prior Mobile pre-paid Health Care Vouchers, which can be used to pay for a consultation at the Family Practitioner without the patient needing to acquire or carry cash on hand.

The IPA Foundation has long been concerned at the difficulty experienced by consumers of Health at the lower end of the Healthcare market, in affording access to Primary Care by Family Practitioners.

IPAF has been in talks with Prior for the past 4 years and considerable time and resources have been spent by Prior upgrading and enhancing the Prior Mobile Pre-paid Health Voucher System.

The IPA Foundation is pleased to inform you that the system was launched in April 2017 by Prior in full cooperation with the IPAFs' assistance.

IPAF will undertake introducing, marketing and supporting these Vouchers to our network of over 5 500 Family Practitioners across South Africa.

Prior Mobile Health Voucher System is seen in a favourable light by IPAF as one of the solutions and methods to address the current problem.

### **These vouchers will bring significant advantages to our Family Practitioners, as follows:**

- o More Patients into the Practice
- o No cost to Register. No monthly fees.
- o A simple process to Validate and Redeem the Voucher by mobile phone or PC
- o Automatic overnight payment on redemption
- o No risk of cash in the Practice
- o Cultivating further Patients from Employer clients
- o Online Reports Dashboard informs Practitioner of all Voucher Patient activity.
- o No Claim process – just Redeem Voucher online

To access the System General Practitioners need only Register Once on the [www.priormobile.co.za](http://www.priormobile.co.za) portal. This is simple and quick, enabling the Practice to then redeem Vouchers presented by Patients.

#### **DIRECTORS:**

Prof. M.N. Chetty (Chairman), Dr. A.D. Behrman (CEO), Dr. D Dyer, Dr. E. Nkosi (Secretary), Dr M Govind

Mr H Kruger (Legal Consultant), Dr M Nicholas (IPAF Consultant)



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Prior Website is linked to the IPAF website and can provide a Step-by-Step process for Registering at [www.priormobile.co.za](http://www.priormobile.co.za) or [www.ipafoundation.co.za](http://www.ipafoundation.co.za)

The 4<sup>th</sup> rotating banner is Prior. Click anywhere on this image to go to Prior website. Click on **PARTNERS** tab down on the bottom left, then on the Prior image which has a link to Prior website.

You are encouraged to Register now, to ensure that your Patients are not inconvenienced when they come to you with Health Vouchers.

### **Step By Step Voucher Redemption Process**

The Step By Step Voucher Redemption Process may be found on the Prior website (once you have logged on as a DOCTOR, on the Reports dashboard, the third tab on the top left says GUIDE).

**These are steps for you to follow when Vouchers are presented to you by Patients, on their Mobile Phones.**

- All Vouchers Redeemed are paid directly into your bank account within 24hours.
- You can Redeem Vouchers using your computer or Smart mobile device on the Prior Website –

**There are 2 steps to follow before consultation (which can be done at Reception) –**

- Enter the Voucher PIN and mobile number to check if the Voucher is still valid, and after consultation -
- Select the relevant ICD10 (procedure code)

This action will release the payment process, which is automatically done by the Bank, overnight.

You are encouraged to Register as soon as possible so you can increase your Patient base – and so these Patients can use these Vouchers at your Practice. For any assistance call Kevin on 011 4684298 or 0766631131 OR email [info@prior.co.za](mailto:info@prior.co.za).

**There are two types of Health Vouchers:**

- One covering “Consultation only”
- One covering “Consultation & Medication”

You are encouraged to Register yourselves as a Family Practitioner to redeem “Consultation Only” Vouchers and/or identify if you are a dispensing Practitioner to ensure that you can redeem Consultation & Medication Vouchers.

Let's all welcome Prior Mobile Health and allow our patients to start reaping the benefits of new patients into our practices.

**Tony Behrman**



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